

#### **MONEY IN MOTION**

July 7, 2023

#### REITS as a Theme - We're Buyers Here

- For the reasons discussed in detail in the pages that follow (and annotated in the many charts and tables therein), we're buyers of REITS, in aggregate, both on an absolute basis, and relative to the overall market.
- Indeed, here and now, we like the pair trade: long iShares U.S. Real Estate ETF (IYR), short SPDR S&P 500 ETF (SPY)
- For those interested in individual REIT longs, please see the last page of the report. There are some 160 "Real Estate Investment Trusts" in our database, and, after examining the chart pattern of each, we would call your attention to the 37 stocks singled out on page 14.
- Finally, for those interested in the last time we offered a judgment on REITS (it's been a while) click here for the January 11<sup>th</sup> system-wide client note buying REITS, selling Utilities.

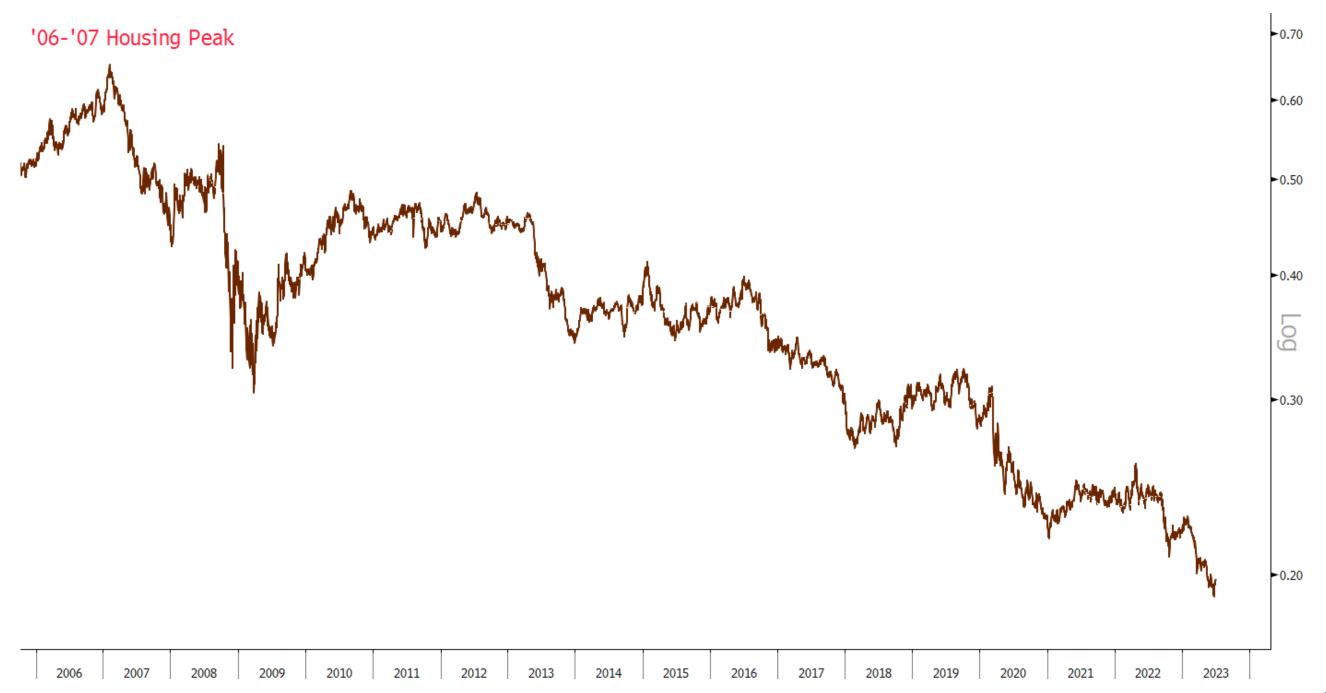
Trade well,

-Carter



#### **Ratio Chart: IYR/SPY**

Depicting the relative performance of the iShares U.S. Real Estate ETF to the SPDR S&P 500 ETF



### **Ratio Chart: IYR/SPY**

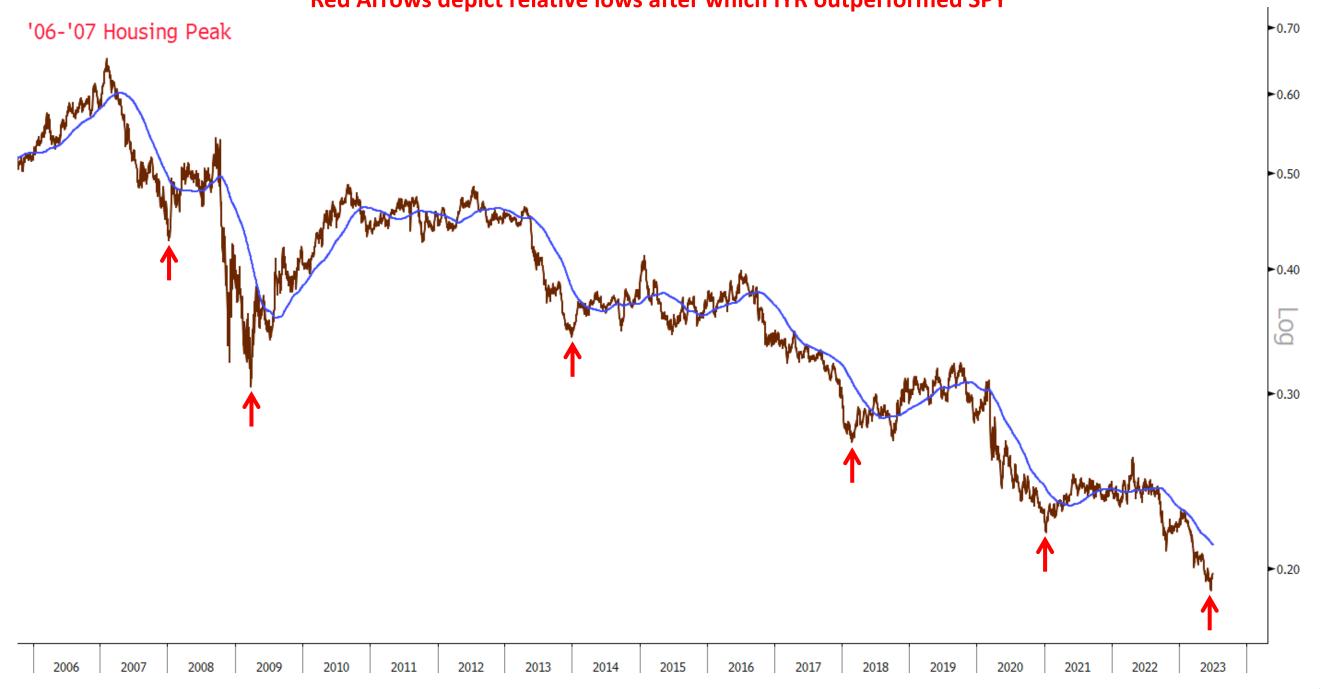
Depicting the relative performance of the iShares U.S. Real Estate ETF to the SPDR S&P 500 ETF With 150-Day Moving Average



#### **Ratio Chart: IYR/SPY**

Depicting the relative performance of the iShares U.S. Real Estate ETF to the SPDR S&P 500 ETF With 150-Day Moving Average

**Red Arrows depict relative lows after which IYR outperformed SPY** 



#### **Ratio Chart: IYR/SPY**

Depicting the relative performance of the iShares U.S. Real Estate ETF to the SPDR S&P 500 ETF

**Downtrend channels depict periods of severe IYR underperformance** 



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Downtrend channels depict periods of severe IYR underperformance





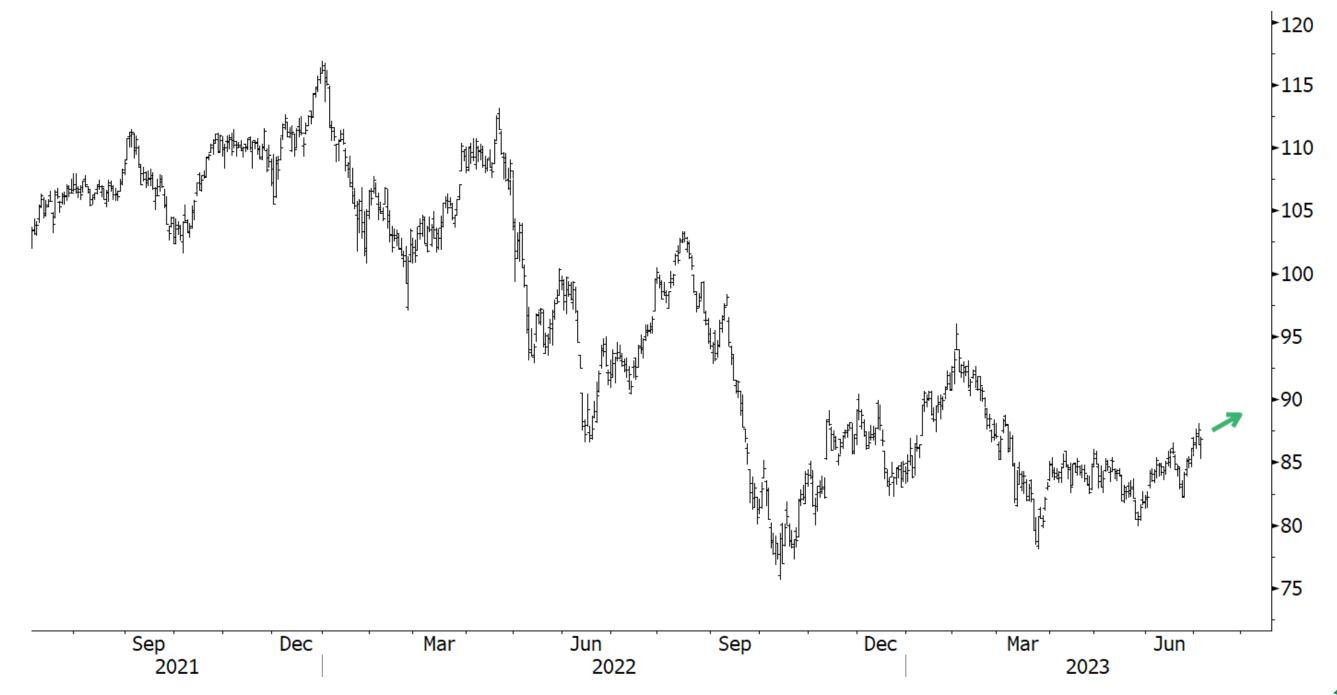
# The periods of REIT outperformance depicted in the charts on the preceding pages

We're thinking IYR is the better bet than SPY in the weeks/months ahead

	"L"	"M"	"N"	"O"	"P"	"Q?"
	1/8/2008 - 09/18/2008	3/30/2009 - 09/2/2010	12/31/2013 - 1/28/2015	2/27/2018 - 10/8/2019	1/12/2021 - 4/26/2022	6/23/2023 - ?/??/????
iShares U.S. Real Estate ETF (IYR)	9.6%	122.2%	30.7%	26.3%	30.6%	??
SPDR S&P 500 ETF (SPY)	-13.6%	38.9%	8.4%	5.1%	9.9%	??
IYR's outperformance	23.2%	83.3%	22.3%	21.2%	20.7%	??

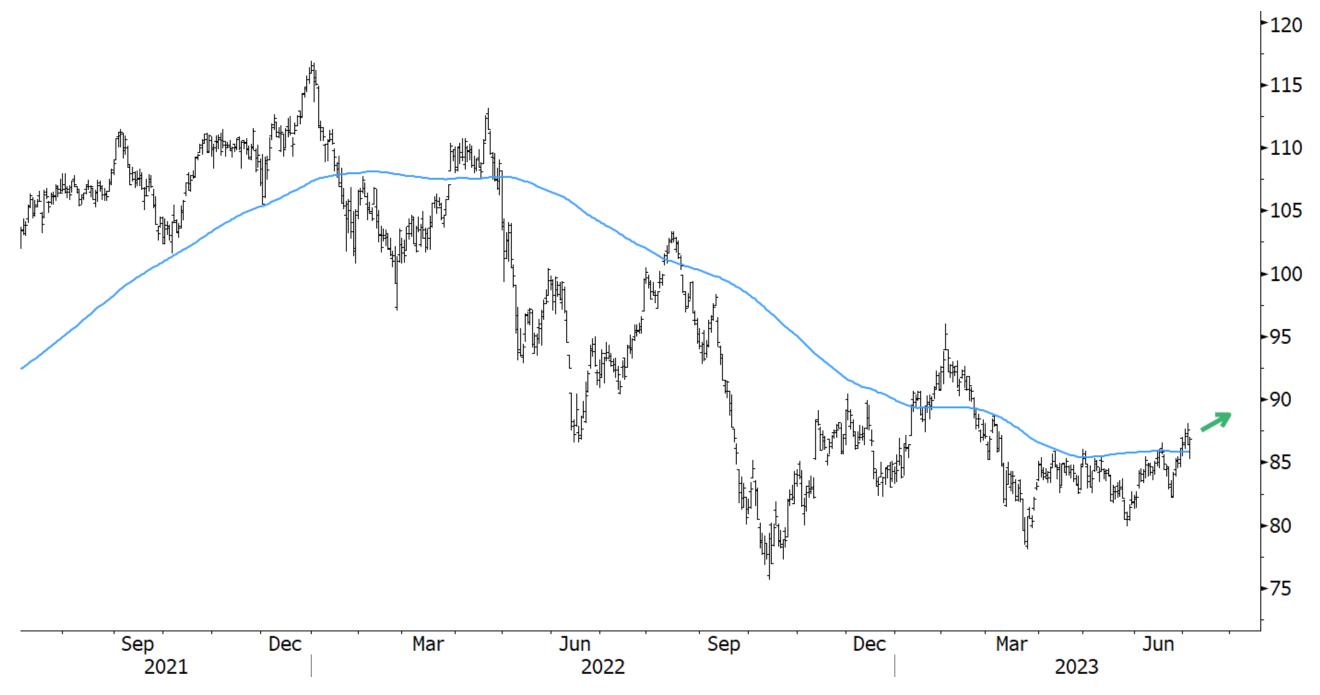


#### iShares U.S. Real Estate ETF (IYR)



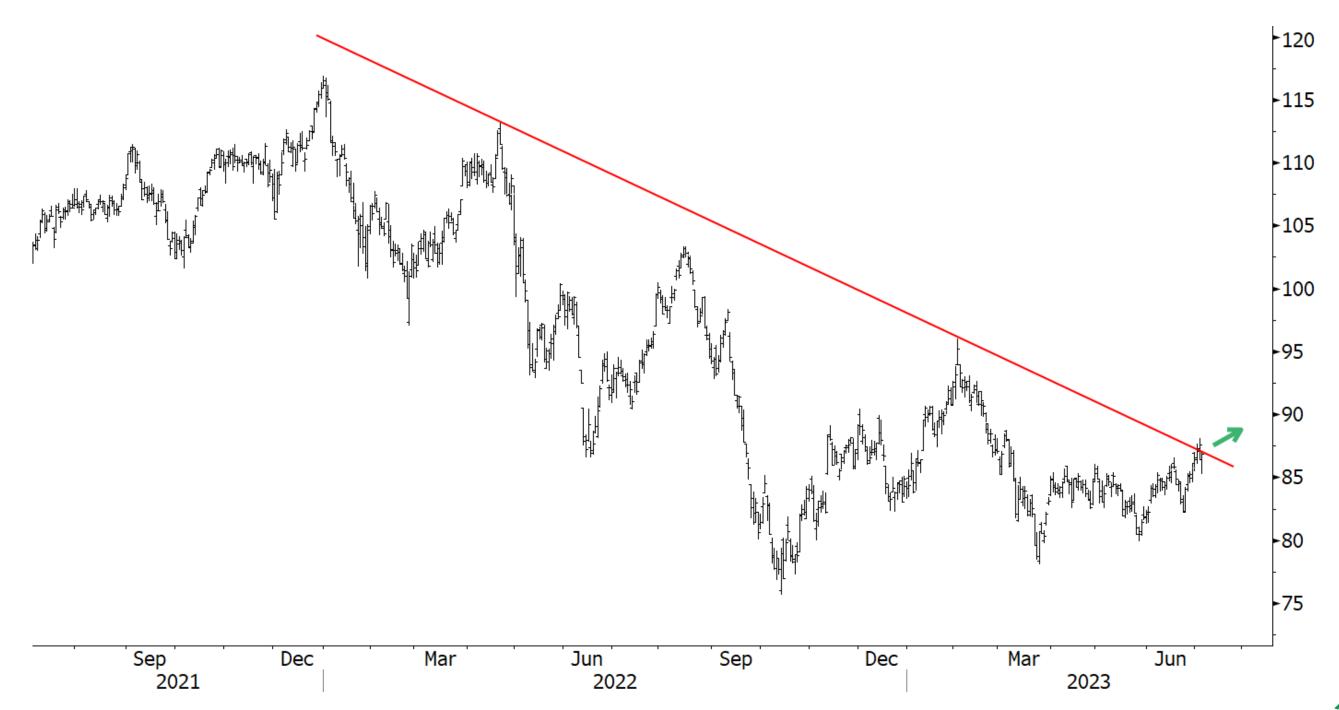
#### iShares U.S. Real Estate ETF (IYR)

With smoothing mechanism (150-day moving average)



#### iShares U.S. Real Estate ETF (IYR)

With downtrend line in effect the past 18 months



#### iShares U.S. Real Estate ETF (IYR)

With downtrend line in effect the past 18 months



#### iShares U.S. Real Estate ETF (IYR)

With downtrend line in effect the past 18 months

We're buyers here





### **Favorites on the long side**

Ticker	Company	Price	Market Cap (billions)
AIV	Apartment Investment & Management Co	8.45	1.26
AKR	Acadia Realty Trust	14.59	1.43
AMH	American Homes 4 Rent Class A	35.98	13.02
AVB	AvalonBay Communities, Inc.	192.41	27.32
CBRE	CBRE Group, Inc. Class A	81.9	25.46
COLD	Americold Realty Trust, Inc.	31.78	8.59
CSR	Centerspace	62.19	0.99
DLR	Digital Realty Trust, Inc.	114.49	33.36
EGP	EastGroup Properties, Inc.	174.81	7.76
EQIX	Equinix, Inc.	781.34	73.07
EQR	Equity Residential	67.04	26.24
ESRT	Empire State Realty Trust, Inc. Class A	7.62	1.22
ESS	Essex Property Trust, Inc.	234.85	15.60
FR	First Industrial Realty Trust, Inc.	53.51	7.26
HST	Host Hotels & Resorts, Inc.	17.17	12.21
INVH	Invitation Homes, Inc.	34.75	21.26
IRM	Iron Mountain, Inc.	58.27	16.99
IRT	Independence Realty Trust, Inc.	18.01	4.15
JOE	St. Joe Company	48.45	2.83
KRG	Kite Realty Group Trust	22.41	4.92
NXRT	NexPoint Residential Trust, Inc.	46.93	1.21
OHI	Omega Healthcare Investors, Inc.	30.77	7.21
PCH	PotlatchDeltic Corporation	51.93	4.15
PLYM	Plymouth Industrial REIT, Inc.	23.11	1.99
RHP	Ryman Hospitality Properties, Inc.	92.97	5.55
RPT	RPT Realty	10.44	0.91
SITC	SITE Centers Corp.	13.34	2.79
SKT	Tanger Factory Outlet Centers, Inc.	21.89	2.30
SPG	Simon Property Group, Inc.	119.1	44.58
STAG	STAG Industrial, Inc.	36.12	6.63
UBA	Urstadt Biddle Properties Inc. Class A	21.35	0.84
UDR	UDR, Inc.	43.35	14.27
UE	Urban Edge Properties	15.68	1.92
VTR	Ventas, Inc.	48.18	19.83
WELL	Welltower Inc.	80.29	39.91
WSR	Whitestone REIT	9.64	0.48
WY	Weyerhaeuser Company	32.66	23.92



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