

December 23, 2022

A Dogs of the Dow Pick for 2023

Today's brief edition of "Money in Motion" examines the dividend strategy known as **Dogs** of the **Dow** and presents our pick among this year's Dogs, for prospective outperformance in 2023.

The **Dogs of the Dow** strategy is simply buying the 10 stocks in the Dow Jones Industrial Average with the highest dividend yields at the end of each year. It is buying stocks that almost certainly are in downtrends that very likely have underperformed the market over the preceding twelve months.

It's a strategy – as its name implies – that favors losers over winners.

Dogs of the Dow strategy is not so much a strategy of buying stocks that are down sharply (even though in effect that is what one ends up doing), as it is a strategy of buying stocks with high dividend yields.

To that end, while the **Dogs of the Dow** strategy over the past 20 years or so has beaten the market only about half the time, the strategy has produced decent excess returns since it was popularized by Michael B. O'Higgins in 1991. Further, when considering total return rather than absolute performance alone, the **Dogs of the Dow** strategy is a decided winner.

The premise, of course, is that so-called "Blue Chip" companies (companies that populate the Dow Jones Industrial Average) do not alter (read: cut) their dividends casually on account of year-over-year fluctuations in their business. As such, DJIA companies with a high yield – the argument goes – are near the bottom of their business cycle and are likely to see their stock price rise faster than low-yielding companies.

In any event, our pick for 2023 among the 10 **Dogs of the Dow** of 2022 is **Verizon (VZ).** And said pick is based solely on a technical basis, without any consideration of the fundamental underpinnings of the company, its prospects going forward, its valuation at present or its handsome dividend yield.

Trade well,

-Carter

Carter Braxton Worth

Kimberly Simon



To begin, below is a chart depicting the long-term total return of the **Dogs of the Dow** strategy (using the Dow Jones High Yield Select 10 Total Return Index) versus the Dow Jones Industrial Average itself.

Since the beginning of data in the year 2000, the **Dogs of the Dow Total Return** has more than doubled the performance of the Dow Jones Industrial Average itself.

"Dogs of the Dow" High Yield Select 10 Total Return Index (+404%) vs. the Dow Jones Industrial Average itself (+114%)
2000 to present







And given the fact that the chart on the preceding page depicts total return... the presumption is that a high yielding strategy is more efficacious.

Indeed, the comparative chart below of the S&P 500 Index versus the S&P 500 Total Return Index reminds us – one and all – just how important dividends are to overall long-term results.

S&P 500 Total Return Index (+2051%) vs. the S&P 500 Index itself (+989%) 1990 to present







Moving on... the table below comprises the 30 stocks in the Dow Jones Industrial Average at present with each stock's current dividend yield, as well as the stock's year-to-date performance. The table is sorted by yield from highest to lowest, revealing the **Dogs of the Dow** in calendar year of 2022.

		Current	2022
		Dividend Yield	Price % Change
VZ	VERIZON COMMUNICATIONS	6.8%	-26.3%
INTC	INTEL CORP	5.6%	-49.6%
DOW	DOW INC	5.6%	-11.5%
WBA	WALGREENS BOOTS ALLIANCE	5.0%	-26.3%
MMM	3M CO	4.9%	-31.5%
IBM	INTL BUSINESS MACHINES	4.7%	5.4%
CVX	CHEVRON CORP	3.3%	46.6%
CSCO	CISCO SYSTEMS	3.2%	-25.3%
AMGN	AMGEN INC	3.2%	17.9%
JPM	JPMORGAN CHASE & CO	3.1%	-17.5%
GS	GOLDMAN SACHS GROUP	2.9%	-9.7%
КО	COCA-COLA CO/THE	2.8%	7.0%
MRK	MERCK & CO. INC.	2.6%	45.1%
JNJ	JOHNSON & JOHNSON	2.6%	3.5%
HD	HOME DEPOT INC	2.4%	-23.8%
PG	PROCTER & GAMBLE CO/THE	2.4%	-7.0%
MCD	MCDONALD'S CORP	2.3%	-0.9%
CAT	CATERPILLAR INC	2.0%	14.9%
TRV	TRAVELERS COS INC/THE	2.0%	19.7%
HON	HONEYWELL INTERNATIONAL	1.9%	1.8%
WMT	WALMART INC	1.6%	-0.8%
AXP	AMERICAN EXPRESS CO	1.4%	-11.2%
UNH	UNITEDHEALTH GROUP	1.3%	5.0%
NKE	NIKE INC -CL B	1.2%	-30.0%
MSFT	MICROSOFT CORP	1.1%	-29.2%
V	VISA INC-CLASS A SHARES	0.9%	-5.4%
AAPL	APPLE INC	0.7%	-25.5%
DIS	WALT DISNEY CO/THE	0.0%	-44.0%
CRM	SALESFORCE INC	0.0%	-49.2%
BA	BOEING CO/THE	0.0%	-6.5%





And here are the current **Dogs of the Dow** on their own.

As a group, they have an average dividend yield of 4.5% versus 2.1% for the DJIA itself... and are -11.8% year-to-date versus a -8.8% for the Dow.

		Current	2022
		Dividend Yield	Price % Change
VZ	VERIZON COMMUNICATIONS	6.8%	-26.3%
INTC	INTEL CORP	5.6%	-49.6%
DOW	DOW INC	5.6%	-11.5%
WBA	WALGREENS BOOTS ALLIANCE	5.0%	-26.3%
MMM	3M CO	4.9%	-31.5%
IBM	INTL BUSINESS MACHINES	4.7%	5.4%
CVX	CHEVRON CORP	3.3%	46.6%
CSCO	CISCO SYSTEMS	3.2%	-25.3%
AMGN	AMGEN INC	3.2%	17.9%
JPM	JPMORGAN CHASE & CO	3.1%	-17.5%
	Dogs of the Dow Universe	4.5%	-11.8%
	Dow Jones Industrial Average Itself	2.1%	-8.8%

On the pages that follow you will find several charts of Verizon (VZ), our Dogs of the Dow Pick for 2023.



Page 5

For starters... here we have the year-to-date chart of the DJIA itself (-8.7%) versus VZ (-26.3%).

VZ: A "Dog" that has underperformed the DJIA for several years (see charts that follow), that has come to life in the past several weeks (relative to the DJIA).

Dow Jones Industrial Average (-8.7%) vs. Verizon (VZ) (-26.3%) YTD Price Percentage Change







Here's that same chart on a 2-year basis.

"Dog" underperformance... the DJIA itself +10.1% versus VZ -34.7%.

Dow Jones Industrial Average (+10.1%) vs. Verizon (VZ) (-34.7%) 2-Year Price Percentage Change







Here's that same chart on a 5-year basis.

"Dog" underperformance... the DJIA itself +34.1% versus VZ -27.7%.

Dow Jones Industrial Average (+34.1%) vs. Verizon (VZ) (-27.7%) <u>5-Year Price Percentage Change</u>







Here's that same chart, long term.

"Dog" underperformance over the past ten years, the DJIA itself +156% versus VZ -10.3%.

Dow Jones Industrial Average (+156%) vs. Verizon (VZ) (-10.3%) 10-Year Price Percentage Change



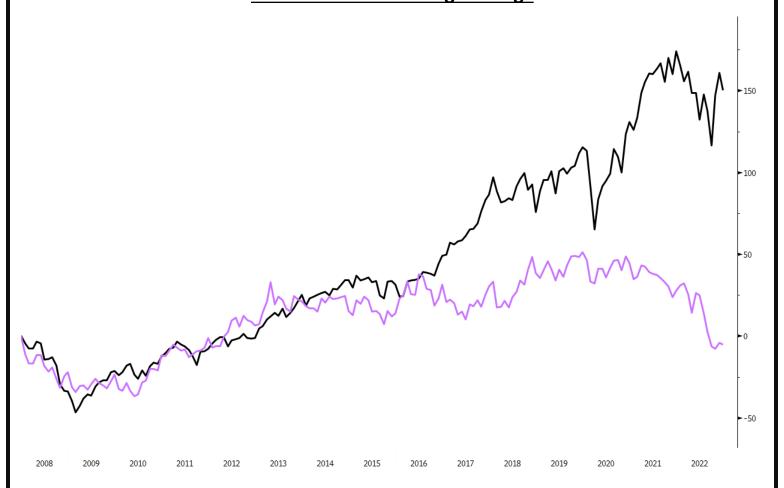




Here's that same chart, long term.

"Dog" underperformance over the past fifteen years, the DJIA itself +150% versus VZ -5.3%.

Dow Jones Industrial Average (+150%) vs. Verizon (VZ) (-5.3%) 15-Year Price Percentage Change







Finally, a few charts of VZ, on its own...





Chart 1 of 3:

Verizon: here's what "our eye sees"...

Verizon 1-Year Chart

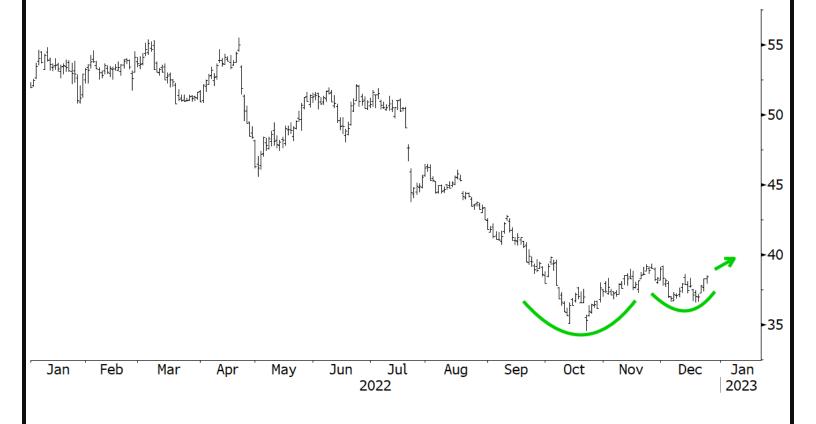






Chart 2 of 3:

Verizon: here's what "our eye sees"...

Verizon 1-Year Chart







Chart 3 of 3:

Verizon: here's what "our eye sees"...

Verizon 1-Year Chart









Source: Worth Charting, Bloomberg, FactSet

Worth Charting



Worth Charting LLC ("Worth") is a provider of financial publications of general circulation offering impersonal advice, not tailored to individual needs of a specific client or group. Reports are distributed for general informational and educational purposes only and is not intended to constitute legal, tax, accounting or investment advice. Worth is an independent research company and is not a registered investment adviser and is not acting as a broker dealer under any federal or state securities laws. Worth does not act as a fiduciary or an investment adviser. Comments or statements made herein do not constitute investment advice. Views, opinions and judgments expressed are of Worth.

The analyses and observations contained in this report (the "Report") are statements of opinion as of the date they are expressed and not statements of fact or recommendations to purchase, hold, or sell any securities or make any investment decisions. Recipients of the Report should not rely on any of it in making any investment decision. You should obtain independent investment advice before buying or selling any security discussed in the Report. [Worth and/or its employees may hold positions in or purchase or sell such securities contrary to views expressed in the Report.] Worth does not guarantee the accuracy, adequacy, completeness or availability of any information contained herein and is not responsible for any errors or omissions or for results obtained from the use of such information. The Report does not take into account the investment objectives, financial situation, restrictions, particular needs or financial, legal, or tax situation of any particular person and should not be viewed as addressing the recipients' particular investment needs. Opinions and analyses offered in the Report does not address the suitability of any security. The Report is not an offer or solicitation for the purchase or sale of any security, investment, or other product and should not be construed as such. Investing in securities and other financial products entails certain risks, including the possible loss of the entire principal amount invested. You should obtain advice from your tax, financial, legal, and other advisors and only make investment decisions on the basis of your own objectives, experience, and resources.

Information contained herein is current as of the date appearing herein and has been obtained from sources believed to be reliable, but accuracy and completeness are not guaranteed and should not be relied upon as such. Worth does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives. Worth has no duty to update the information contained herein, and the opinions, estimates, projections, assessments and other views expressed in the Report may change without notice due to many factors including but not limited to: fluctuating market conditions and economic factors. The Report is based on a number of assumptions. Worth makes no representations as to the reasonableness of such assumptions or the likelihood that such assumptions will coincide with actual events and this information should not be relied upon for that purpose. Changes in such assumptions could produce materially different results. Past performance is not a guarantee or indication of future results, and no representation or warranty, express or implied, is made regarding future performance of any security mentioned in this publication. Worth accepts no liability for any loss (whether direct, indirect or consequential) occasioned to any person acting or refraining from action as a result of any material contained in or derived from this publication, except to the extent (but only to the extent) that such liability may not be waived, modified or limited under applicable law.

All materials are disseminated and available to all subscribers simultaneously through electronic publication via email and to our internal client website. The Report is licensed for use by authorized subscribers, and may not be reproduced, distributed, forwarded, posted, published, transmitted, uploaded or otherwise made available to others for commercial purposes without written authorization from Worth.



